

General meeting 01 December 2023 – Finance update 2022

Item	Financial Overview Forecast for 2023 and 2024
Purpose	To be presented in the General Meeting 1 st December 2023
Authors	Levent Altan - Executive Director, Carmen Rasquete – Treasurer
Date	30 November 2023

30 November 2023 - VSE position overview for 2023

1- Income:

Total VSE income (approved grants and contracts) for 2023 is € **€1,897,342**, which represents an 11 % decrease compared to **€2,123,333.98** income from 2022. With two months remaining, we do not anticipate any major new income to be recorded for 2023.

Sources of income:

Source of income
Operating grant
EU Centre of Expertise
Membership fees
BENEVICT Project
CREST Project
AREV Project
Breaking Barriers Project
FYDO project
InfoVictims Project
Covis Project
Chats4Victims Project
PROTECT Project
ICF 2 contracts
EUCVT Bridge Contract
Trainings and other contracts
Donations/sponsorship
Conference

2- Expenditure:

For 2023, we have asked our accountant to provide a projection of expenditure and income for the whole year. This is based largely on an analysis of our financial transactions and account bookings up to 31 October 2023. For November and December, estimates were based on averaged expenditure i.e. total expenditure for 10 months, divided by 10 to provide monthly expenditure.

Based on this, we are projecting to record **costs of € 1,900,682**. Compared to 2022 this reflects a reduction in costs of around 15% compared to 2022 (**€ 2,234,544.59**)

Costs were split between the projects and grants mentioned above, costs not covered by grants e.g. paying for conference speakers not in the EU, coverage for fraud.

Conclusion

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Total Income	€ 1,897,342
Total Expenditure	€ 1,900,682
Deficit in 2023	€ 3,340

Based on the based forecasting above, this would result in a loss € 3,340 euros in 2023. The majority of that loss being associated with fraud.

This loss would reduce **our reserves to € 230,430.00**.

However, it should be noted that this remains a projection. We anticipate that optimisation of budgets and accounting will further improve VSE's final position when account are finalised next year and may move us into a surplus.

3- Reserves:

Assuming that our forecast is accurate:

- Level of reserves on 31st December 2022 is **€ 233,770.00** (this represents a 35% decrease in our reserves from 2021).
- We would record an amount of reserves by 31st December 2023 of **€ 230,430 with a decrease of 1.42 %**.

VSE position overview for 2024

For 2024, we already have a significant level of income which is secured due to multi-annual projects and the fact that our EU Operating grant has already been approved.

Known Income 2024

Other income	€60000.00
Conference	€15,000.00
Membership fees	€45,000.00
EU GRANTS	€1,301,445.54
Operating grant 24	€639,559.20
AREV	€27,777.78
COVIS	€ 30,096.96
BeneVict	€ 117,716.40
CHAT for Victims	€ 20,555.00
LINK	€31,380.80
IAPHP	€52,329.42
2Gether4Victims	€ 127,376.70
INVERT	€54,942.04
DISRUPT	€88,027.35
LITI-GATE	€64,924.01
NO-OBLIVION	€46,759.89
SERVICE CONTRACTS	€288,525.00
Breaking Barriers 23	€17,500.00
EUCVT Demos	€249,025.00
UNDP UKR	€22,000.00
	€1,649,970.54

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Expenditure 2024

For the purposes of the forecast we are assuming a similar expenditure to 2023 of around €1,900,000

Balance

Currently this means that we are currently around €250, 000 short of balancing our budget.

However, due to the nature of our fundraising activities we are confident of obtaining further income to cover these costs. This is based on the following information relating to project proposals we have submitted already in 2023:

VSE submitted 18 proposals in 2023 (or was part of). We have already received 4 positive evaluations and 6 rejections. Positive evaluations are already factored into known income.

For the remaining 8 proposals, the total potential budget for VSE is **€2,107,354.00**

An application success rate of 30% is a reasonable expectation based on past performance. On that basis we can expect at least 2 more positive evaluations which would bring in an additional, roughly €530, 000. Imported this includes a combination of grants and contracts (which provides 100% funding or more)

In addition to this, we are already planning for a number of new proposals in 2024 and would expect to be successful for several of them. We are also continuing to expand our fundraising capability through the training academy and other contractual services as well as through sponsorship, donors, and pro-bono assistance.

Budget for projects pending decision: 2,107,354.00 €

Number of applications 2023: 18

Number of successful applications: 4

Number of rejected applications: 6

Number of proposals pending decision: 8

Number of proposals expended to be funded: 2 (based on 30% success rate)

Estimated income from projects pending approval based on 30% success rate: 532,206.00 €

Our forecast for 2024 is therefore already positive in terms of cost coverage. However, our objective is ultimately to increase our reserves whilst supporting growth objectives. We will work in the coming months to develop a clear plan to ensure a strong budget in 2024.